

# Industry division

## PRODUCT DISCLOSURE STATEMENT

1 October 2019

This Product Disclosure Statement (PDS) provides a summary of significant information and contains a number of references to other information in the PDS Booklets, which form part of this PDS. The PDS Booklets referred to are highlighted by 

The information in this PDS is accurate at the time of its preparation. Information which is not materially adverse, is subject to change and may be updated from time to time. You can find the updated information on our website, at PDS Updates. You can access the PDSs, PDS Booklets (*Member Booklet*, *Investment Booklet* and *Insurance Booklet*) and copies of PDS Updates at [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds), or you can call us on **1800 680 627** to get copies, free of charge.

We may change any matter about Club Plus Super without member consent, but in the case of an increase in fees and charges we will notify members at least 30 days before the change occurs.

This offer is only made to persons receiving this PDS (electronically or otherwise) in Australia. We are not bound to accept any application to join Club Plus Super as a Personal member.

Prepared and Issued by Club Plus Superannuation Pty Limited ABN 26 003 217 990 AFSL 245362, RSE Licence No:L0000529, Level 11, 66, Hunter Street, Sydney 2000, the Trustee of the Club Plus Superannuation Scheme (Club Plus Super) ABN 95 275 115 088. RSE Registration No: R1000757. MySuper authorisation 95 275 115 088 045. USI CLB0100AU



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Any advice in this document is of a general nature only and does not take into account your personal objectives, financial situation or needs. Prior to acting on any information in this document, you need to take into account your own financial circumstances, consider the Product Disclosure Statement (PDS) for any product you are considering and seek independent financial advice if you are unsure of what action to take.

# 1 About Club Plus Super

**We are more than just a super fund. Run only to benefit members, we stand by you through all of the important stages of your life.**

Club Plus Super was established in 1987 to provide superannuation for the club industry. Today we have more than 70,000 members and over 20,000 employers across Australia in a variety of businesses. As a public offer industry fund anyone can join and we are also listed in the Registered and Licensed Clubs Award and the Hospitality Industry (General) Award.

For those of you who want to make your own choices, we offer 7 investment options (see section 5) and a range of insurance options (see section 8).

The Club Plus Pension and Transition to Retirement Pension are also available to help you transition into retirement.

Club Plus Super is MySuper Authorised 95 275 115 088 045. A copy of the product dashboard for the MySuper option is available at [clubplussuper.com.au/mysuper-dashboard](http://clubplussuper.com.au/mysuper-dashboard). You can find important information about our fund, including our Trust Deed, Annual Report, (directors' and executives' remuneration) and other regulatory information at [clubplussuper.com.au/tools-resources/regulatory-prescribed-information](http://clubplussuper.com.au/tools-resources/regulatory-prescribed-information).

# 2 How super works

Superannuation helps you save for your retirement and, for most of us, it's compulsory. Generally, if you are employed and earning more than \$450 per month, the Government requires your employer to make Superannuation Guarantee (SG) contributions for you.

Superannuation provides tax benefits that help you save for retirement. Contributions and investment earnings are generally taxed at a lower rate in super - in most cases 15%. Super benefits are tax free after you turn 60.

Most employees can choose which fund they want their super contributions paid to. You may be paying duplicate fees when you have multiple superannuation accounts, so you should consider if you wish to consolidate your benefits. Our *Find my super* tool on our website can help you locate your super which is located at [supermatch.clubplussuper.com.au](http://supermatch.clubplussuper.com.au).

## Contributions

There are a number of ways you can add to your super. The types of contributions available to you depend on your age and employment status.

You can make concessional, before-tax contributions (which include employer SG and employer voluntary, salary sacrifice and any personal contributions on which you claim a tax deduction) or non-concessional, after-tax contributions (which include personal contributions and spouse contributions). Depending on the type of contributions you

make and your income levels there are government contributions that you could attract as well - see the *Member Booklet* for more information.

Because super provides generous tax benefits, the Government sets limits on the amount of contributions you can make to super. For more information, refer to section 7 *How super is taxed*.

## Withdrawing your super

Super is a long term investment for your retirement. The Government sets preservation rules as to when you will be able to withdraw your super. There are some limited conditions for early release.



You should read the important information about how super works, contributions, withdrawals, preservation and tax rules before making a decision. Go to the *Member Booklet* at [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds). The material may change between the time when you read this Statement and the day when you acquire this product.

## 3 Benefits of investing with Club Plus Super

Your super could be your main source of income during your retirement. That's why you need to be confident your super is in the right hands.

### Some of the benefits of investing with Club Plus Super:

	<b>Best value</b>	Ranked as a "best value for money" superannuation fund by SuperRatings. <sup>1</sup>
	<b>Flexible insurance options</b>	Automatic cover of one unit for death and total and permanent disability cover is provided to eligible new members with the ability to increase to two units (without medical evidence) if taken up within 60 days of joining.  Automatic income protection is provided for up to 90% of your salary plus employer Superannuation Guarantee (SG) contributions.  You can choose to change your insurance requirements at any time.
	<b>Financial advice</b>	For personal financial advice, we can refer you to Club Plus Financial Planning. <sup>2</sup>
	<b>Range of investment options</b>	Choose one or more of our managed investment options. Our diverse suite of options covers all major asset classes and are optimised to meet your needs - now and in the future.
	<b>Easy access online to your super</b>	Through MemberAccess <a href="http://clubplussuper.com.au/memberaccess">clubplussuper.com.au/memberaccess</a> you can update your details, consolidate other super funds, switch investment options and manage your insurance. With daily unit pricing, you can also access up to date information about how your super is performing.
	<b>Pension</b>	Club Plus Super offers the Club Plus Pension and Transition to Retirement Pension for members who have retired or are transitioning to retirement. For more information, see the relevant PDS at <a href="http://clubplussuper.com.au/pds">clubplussuper.com.au/pds</a> .

<sup>1</sup> SuperRatings Benchmark Report 2019. SuperRatings have provided consent to this statement being included in the PDS.

<sup>2</sup> Club Plus Financial Planning Pty Ltd (Club Plus Financial Planning) ABN 14 143 636 766 is a Corporate Authorised Representative #367058 of Link Advice Pty Ltd ABN 36 105 811 836, AFSL 258145 ('Licensee'). All Club Plus Financial Planning's financial advisers are sub authorised representatives of the Licensee. Club Plus Financial Planning is an associated company of Club Plus Superannuation Pty Limited, the Trustee of the Fund.



You should read the important information about the benefits of investing with Club Plus Super before making a decision. Go to the *Member Booklet* at [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the section on *Benefits of investing with Club Plus Super*. The material relating to the benefits of investing with Club Plus Super may change between the time when you read this statement and the day when you acquire this product.

## 4 Risks of super

All investments carry some form of risk as this is the trade off for producing returns. Investments classed as high risk aim to produce higher returns over the long term, however they produce greater levels of market volatility in the short term in order to achieve their investment objective.

When investing in super there are a number of different risks to consider:

- As investment returns are not guaranteed, you may experience positive and negative returns. This means you may lose some of your money (if your chosen investment options(s) experiences negative performance) and the value of your investments will vary.
- Investments are made within different types of asset classes such as cash, fixed interest, property, shares and alternative assets. Each asset class carries a different level of risk.

- Laws affecting super and pensions can change.
- Investment options may be altered and investment managers may be changed.
- Inflation may erode the real value of your investment.
- Certain investments, especially unlisted or alternative investments, may be difficult to sell quickly and may be realised at a loss.
- Your investment return will vary over time and future returns could differ from past returns.
- The amount of superannuation available to you from contributions and returns (positive or negative) may not be enough to provide for an adequate retirement.

The level of risk suitable for you is dependent on a number of factors including your age, how long you will be invested in superannuation, other investments you have outside super and your risk tolerance (how comfortable you are with risk and the chance of losing money).



You should read the important information about the risks of investing in super before making a decision. Go to the *Investment Booklet* at [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the section on *Understanding Risk*. The material relating to the risks of investing in super may change between the time when you read this statement and the day when you acquire this product.

## 5 How we invest your money

We will automatically invest your monies in our default investment option MySuper, unless you make a selection from one of our 6 investment options below.

- Cash
- Conservative Balanced
- Growth
- High Growth
- Australian Shares
- International Shares

Each investment option has a varying level of risk and potential return. For all investment options, returns are passed on through unit prices. From time to time we may add to, close or make changes to our investment options and we will notify you where there is an adverse material impact on your holdings/investments.

**WARNING:** When choosing which option(s) to invest in you should consider the likely investment return, the risk and your investment timeframe.

### How to switch investments

You can switch your current account balance and choose how your future contributions are invested online or by using a *Member Investment Choice Form - Industry*. See our *Investment Booklet* for more information.



You should read the important information about investment choice before making a decision. Go to [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the *Investment Booklet*. This material may change between the time when you read this Statement and the day when you acquire this product.

## MySuper

This option is designed for members with a medium to long term investment horizon (five years or more) who are seeking a steady rate of returns and can tolerate potential moderate to high levels of short term volatility.

### Investment objective

CPI + 3% p.a. over rolling 10 year periods.

### Suggested investment timeframe

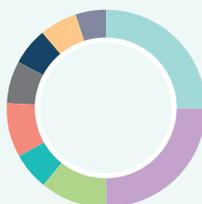
Minimum 5 years

### Risk level for the time invested

Short-term	Medium-term	Long-term
High	Medium	Low

A negative annual return is expected between 4 and less than 6 out of every 20 years.

### Strategic asset allocation



● Australian Shares	25%	(17-37%)
● International Shares	25%	(17-37%)
● Direct Property	11%	(0-15%)
● Infrastructure	6%	(0-15%)
● Growth Alternatives	9%	(0-15%)
<b>Total growth assets</b>	<b>76%</b>	<b>(60-80%)</b>
● Defensive Alternative	7%	(0-20%)
● Australian Bonds	6%	(0-15%)
● International Bonds	6%	(0-20%)
● Cash Enhanced	5%	(0-20%)
<b>Total defensive assets</b>	<b>24%</b>	<b>(20-40%)</b>

### Risk level for the time invested

When choosing an investment option, you should also consider the suitability of its risk level for the time you plan to be invested. **Short term:** This is the Standard Risk Measure (SRM) which measures the level of short term risk. **Medium term:** While the effect of market volatility reduces, the risk of not keeping up with inflation increases. **Long term:** The effect of market volatility is low, however you need to ensure your investment is beating inflation.

## 6 Fees and costs

### CONSUMER ADVISORY WARNING

#### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You or your employer may be able to negotiate to pay lower administration fees.

Ask the fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a superannuation fee calculator to help you check out different fee options.

### Fees and other costs for the MySuper investment option

This document shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. Entry fees and exit fees cannot be charged.

Taxes, insurance fees and other costs relating to insurance are set out in other sections of this document.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.

Type of fee	Amount	How and when paid
Investment fee <sup>1,2</sup>	0.76% p.a.	Deducted before unit prices are determined
Administration fee	\$93.60 p.a. (\$1.80 per week) + 0.20% p.a. of your account balance at the end of each month	Deducted monthly on the last Friday of each month
Buy-sell spreads	Buy spread: 0.00% Sell spread: 0.00%	Not applicable
Switching fee	Nil	Not applicable
Advice fees relating to all members investing in a particular MySuper product or investment option	Nil	Not applicable
Other fees and costs <sup>3</sup>	0%	Not applicable
Indirect cost ratio	0%	Not applicable

<sup>1</sup> If your account balance for a product offered by the superannuation entity is less than \$6,000 at the end of the entity's income year, the total combined amount of administration fees, investment fees and indirect costs charged to you is capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded.

<sup>2</sup> Investment Fees and Buy/Sell spreads for other investment options are shown in the Investment Fees table in the *Member Booklet*.

<sup>3</sup> Other fees such as activity fees may apply. Refer to the 'Additional Explanation of Fees and Costs' section of the *Member Booklet*.

## Example of annual fees and costs for our MySuper investment option

This table gives an example of how the fees and costs of the MySuper option can affect your superannuation over a 1 year period. You should use this table to compare this superannuation product with other superannuation products.

	Club Plus Super MySuper Option	Balance of \$50,000
Investment fees	0.76% p.a.	For every \$50,000 you have in the MySuper product you will be charged \$380 each year
<b>PLUS</b> Administration fees	\$93.60 p.a. (\$1.80 per week) plus 0.20% p.a. of your account balance at the end of each month	And, you will be charged administration fees of \$93.60 regardless of your balance, plus \$100 for every \$50,000 you have in the MySuper product
<b>PLUS</b> Indirect costs for the MySuper investment option	Nil	Nil
<b>EQUALS</b> Cost of product		If your balance was \$50,000, then for that year you will be charged fees of \$574

Note: Additional fees may apply.

**WARNING:** You should read the important information about fees and costs before making a decision, go to the *Member Booklet* located at [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds). Material may change between the time you read this and the day you acquire the product.

## 7 How super is taxed

Super is a tax effective way to save for your retirement, however the rules can be complex. Club Plus Super will deduct the tax applicable to your super contributions, investment returns and withdrawals from your account and pay it directly to the Australian Tax Office (ATO).

### Tax on contributions

The government sets limits on the amount of before-tax (concessional) and after-tax (non concessional) contributions you can make to super.

Before-tax contributions are generally taxed at 15% on entry to the Fund. High income earners may be liable for additional tax - see the ATO website for more information.

After-tax contributions are not taxed on entry to the fund.

### Tax on investment earnings

Investment earnings are taxed at up to 15% and deducted from returns.

### Tax on withdrawals

Withdrawals from Club Plus Super will generally be subject to tax if you are under age 60. From age 60, you can withdraw your super tax free. When you apply for a withdrawal from your super, your benefit will be subject to tax based on the tax free and taxable components and your age at the time of your application for a withdrawal. Go to [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the *Member Booklet*.

**WARNING:** For information about the caps that apply to your contributions see the *Member Booklet*. If you exceed these caps, you may pay extra tax. You should also read the important information about providing your TFN before making a decision and the consequences of not providing a TFN.

## 8 Insurance in your super

Insurance through your Club Plus Super account may be a tax effective way to ensure you and your family are looked after financially if the unexpected occurs. When you first join Club Plus Super, you will be automatically covered for one unit of Death and Total and Permanent Disablement (TPD) cover and Short Term Income Protection (STIP) cover if you meet the eligibility requirements in the policy. For more information see the relevant *Insurance Booklet*.

Insurance cover is provided by OnePath Life Limited ABN 33 009 657 176 AFSL 238341.

The insurance described here is a guide only and more information about eligibility, changing or varying your insurance, terms and conditions that may affect your entitlement to cover is detailed in the *Industry Insurance*

*Booklet* available from [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds). This material may change between the time when you read this Statement and the day when you acquire this product.

The following is a summary of the types and cost of cover available:

#### 1. Death and TPD Cover

Provides a lump sum benefit if you die or become TPD. Death cover also includes an advance payment of your Death benefit if you become Terminally Ill (with less than 24 months to live).

## 2. Death Only Cover

Provides a lump sum benefit if you die or an advance payment of your Death benefit if you become Terminally Ill (with less than 24 months to live).

### Cost of Cover

Age Band (age next birthday)	Death (\$per unit per week)	TPD (\$per unit per week)	Death and TPD (\$per unit per week)
16 - 20	\$0.96	\$0.23	\$1.19
21 - 30	\$0.90	\$0.30	\$1.20
31 - 45	\$1.95	\$0.81	\$2.76
46 - 55	\$1.17	\$1.25	\$2.42
56 and Over <sup>1</sup>	\$0.82	\$0.68	\$1.50

## 3. Short Term Income Protection Cover

Short Term Income Protection Cover provides an income replacement benefit (after the relevant waiting period) if you are temporarily off work due to sickness or injury. The maximum benefit payable per month is the lesser of;

- 90% of your salary as defined plus employer Superannuation Guarantee (SG) benefit contributions; or
- \$16,000 if you only have automatic cover; or
- \$30,000 per month if you have applied for and received additional cover.

### Cost of Cover

Premium Rates are a % of Employer SG Contribution			
Waiting Period (Days)	21	45	90
Benefit Period (Years)	2	2	2
Premium Rates	9.48%	8.08%	4.82%

## Increasing your level of Death & TPD insurance

### Special offer

When you join Club Plus Super, you can apply for an additional unit of Death and TPD cover, without having to provide evidence of health. To be eligible for this cover, you will need to complete the *Special Offer form* (enclosed with your Welcome Letter) within 60 days from the date of the Welcome Letter.

### Life events

You can also apply to increase your level of cover under the Life Events option. For more information, see the relevant *Insurance Booklet*.

## Underwritten cover

Alternatively, additional cover can be applied for at any time, but you will need to complete the *Personal Statement form* (located at [clubplussuper.com.au/members/members-portal/forms-pds/insurance-forms/](http://clubplussuper.com.au/members/members-portal/forms-pds/insurance-forms/)) and be assessed for additional cover by the Insurer.

You can also apply to fix your level of cover, which means the amount of cover provided stays the same, but the premium you pay will generally increase as you age.

## Long Term Income Protection

You have the option to apply for Long Term Income Protection cover, which pays you a benefit up to age 65 after a two year waiting period if you are unable to work due to sickness or injury. For more information, see the relevant *Insurance Booklet*.

## Gross and net insurance fees

We are legally required to show the gross insurance fee. Generally, members actually pay the net insurance fee, which is up to 15% less than the gross fee. This is because Club Plus Super is able to claim a tax deduction for the cost of providing insurance, which we pass onto members, resulting in a lower net insurance fee.

## Cancelling your insurance

Insurance cover with Club Plus Super is not compulsory and you can cancel your cover at any time by completing an *Insurance Variation, Cancellation or Reduction form* available from [clubplussuper.com.au/members/members-portal/forms-pds/insurance-forms/](http://clubplussuper.com.au/members/members-portal/forms-pds/insurance-forms/). Alternatively you can cancel your cover over the phone on **1800 680 627**.

**WARNING:** Unless your cover is cancelled, insurance premiums will be automatically deducted from your super account. If you cancel your cover and you want cover in the future, you may need to provide medical evidence and be assessed by the insurer. You should consider your eligibility for cover and your needs before deciding whether to cancel cover or not.



The insurance described here is a guide only and you should read the important information about insurance including eligibility, exclusions, terms and conditions before making a decision. Go to [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the relevant *Insurance Booklet*. This material may change between the time when you read this statement and the day when you acquire this product.

<sup>1</sup> TPD cover not available from age 60

## Death and TPD cover table

The following table shows the level of Death and TPD cover provided for 1 unit based on your age:

Age next birthday	Death cover	TPD cover	Age next birthday	Death cover	TPD cover
			41	\$131,500	\$49,000
16	\$50,000	\$50,000	42	\$131,500	\$47,000
17	\$50,000	\$50,000	43	\$131,500	\$45,000
18	\$50,000	\$50,000	44	\$120,000	\$41,000
19	\$50,000	\$50,000	45	\$110,000	\$36,000
20	\$50,000	\$50,000	46	\$90,000	\$30,000
21	\$50,000	\$50,000	47	\$60,000	\$24,000
22	\$51,000	\$50,000	48	\$40,900	\$21,000
23	\$52,000	\$50,000	49	\$35,100	\$19,000
24	\$53,000	\$50,000	50	\$29,200	\$17,000
25	\$55,000	\$50,000	51	\$26,300	\$15,000
26	\$60,000	\$50,000	52	\$23,400	\$13,000
27	\$65,000	\$50,000	53	\$20,500	\$12,000
28	\$75,000	\$50,000	54	\$17,500	\$11,000
29	\$88,000	\$50,000	55	\$14,000	\$10,000
30	\$100,000	\$50,000	56	\$10,000	\$9,000
31	\$110,000	\$50,000	57	\$10,000	\$8,000
32	\$118,000	\$50,000	58	\$10,000	\$7,000
33	\$125,000	\$50,000	59	\$10,000	\$6,000
34	\$130,000	\$50,000	60	\$10,000	\$5,000
35 - 40	\$131,500	\$50,000	61 - 70	\$7,500	N/A

## 9 How to open an account

### Joining Club Plus Super

You can join the Industry Division of Club Plus Super if your employer has opened an account for you which means your membership is automatically accepted. You can also choose to read this PDS and complete a *Member application - Industry division* or join online.

A Welcome Letter will be sent to you confirming your membership and other important details about your options.

### Cooling off period

A cooling off period does not apply to you if your employer has established a member account for you within the Industry Division.

If you completed a Member Application or joined online at [clubplussuper.com.au/join](http://clubplussuper.com.au/join), a cooling off period of 14 days will apply.

### Dispute resolution

If you are dissatisfied with any aspect of the product or service of the Fund, please contact us by phone, email or mail. We will attempt to resolve your dispute through our internal resolution process as soon as possible.

You should read the important information about our dispute resolution process, privacy policy and rights and cooling off provisions in our *Member Booklet* before making a decision. Go to [clubplussuper.com.au/pds](http://clubplussuper.com.au/pds) and read the *Member Booklet*. This material may change between the time when you read this statement and the day when you acquire this product.